

# NOTICE TO ALL PROSPECTIVE APPOINTEES TO SHELBY COUNT BOARDS, AUTHORITIES OR COMMISSIONS

Pursuant to Resolution #26 adopted July 26, 1993, as amended, each person who submits his or her name for nomination to serve on a board, authority, commission subject to approval by the Shelby County Board of Commissioners shall submit a list of all private county, social, athletic or professional clubs of which that person is a member. In the event it is determined that any such clubs are disciminatory in choosing their members on the basis of race, sex, or religion, the Shelby County Board of Commissioners may use this information in voting to reject the nominee.

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List be	low any of th	e aforement	oned clubs o	f which you b	pelong that de	o not ha
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	t below any of the aforementioned clubs of which you belong that ninority group members (e.g., African American, Hispanic, Asian).
1	N/A
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	any of the aforementioned clubs of which you belong discriminate nembers based on race, sex, or religion?
CI	rcle Below: Yes No
Submitted:	Volanda Ingram (Print Name)
Signature:	Weland Ingram
Date:	0 3-10-070

7743 Roxshire Cove, Memphis, TN 38125

Email: kyingram32@yahoo.com

# PROFESSIONAL BACKGROUND

A highly skilled professional with extensive expertise in strategic planning and program management. Thrive on exceeding goals and expectations, building successful customer relationships, and helping others maintain focus to accomplish the same positive results. A results-oriented leader with the ability to assess, process and analyze outcomes, recommend solutions and influence decision makers for positive change. A team builder who is able to conceive and implement both the big picture and details. Excellent communication skills which are used to listen, educate, inform, present, persuade and close.

### CRITICAL SKILLS

Training, presenting, public speaking, writing, decision-making, planning, advising, motivating, researching, multi-tasking, communicating, team building, budgeting, implementing, listener, visionary, creative, organized, problem solver, time management, leader, detailed, thorough, and analytical.

## SELECTED ACHIEVEMENTS

**Hired** to manage and oversee administration of the state-wide admission by performance program. Trained and supervised the staff. Made programmatic changes to improve the program. Analyzed, identified and evaluated strengths and weaknesses. Result: Program started on schedule. Increased enrollment by 70%. Received outstanding recognition from peers, participants, and management.

**Presented** new service to prospective buyers. Trained existing users to perform research on new service. Installed necessary system components to existing equipment. Upgraded software programs to shorten research time and speed up project completion. Result: Persuaded state legislature to purchase new service.

**Reassigned** and redistributed newly acquired building space to meet national accreditation requirements. Researched and evaluated possible uses for facility. Result: Retained accreditation for company. Utilized resources to the advantage of the company. Improved reputation of company. Received outstanding recognition from superior and management. Resolved space shortage and building overcrowding due to lack of space for meetings.

**Planned** and organized a successful membership drive. Researched ideas to improve involvement and participation. Collected and gathered data to solve low member numbers. Result: Increased membership to all organizations by 200%.

**Presented bi-weekly** training seminars to 150 people. Researched best practices in field. Trained, hired, and supervised employees. Implemented new program format. Developed and implemented a marketing strategy for program. Result: Increased retention among seminar participants. Reduced attrition rate of attendees. Improved attendance rate among entire class.

**Identified** organization's budgeting errors and spending discrepancy from prior years. Resolved long-standing funds misallocation. Aligned expenditures with appropriate fiscal year. Result: Retained \$250,000 budget. Solved budget problem. Complied with state-wide accounting procedures.

**Created** and implemented training seminar program. Recruited and trained volunteers to attend seminars. Presented information. Identified audiences and locations for presentations. Collaborated with non-profit entities. Result: Established relationships and laid groundwork for future partnerships. Increased community involvement. Raised awareness. Improved rapport and accessibility.

Launched and created an internship program. Interviewed, selected and trained interns. Screened prospective employers. Identified placement sites. Result: Started intern program on schedule. Fulfilled 100% of customer contracts. Received positive customer feedback. Placed all interns within one week of program inception.

**Improved** program format and content. Evaluated program effectiveness. Eliminated ineffective components and staff. Result: Increased program success rate to 90%. Improved overall program satisfaction to 100%. Reduced attrition rate.

Collaborated with sales representative. Presented software and online service to professionals. Trained all employees within company to use the computer software and online research service. Increased revenue and territory growth by 95%.

Created, developed, and implemented an innovative employee retention program. Met with employees. Investigated and researched complaints. Negotiated new contracts. Result: Retained 100% of highly qualified employees. Improved job satisfaction.

## PROFESSIONAL EXPERIENCE

Dean for Student Affairs, Director of Tennessee Institute for Pre-law & Academic Support Program (May 2002 – Present)

University of Memphis, Cecil C. Humphreys School of Law, Memphis, TN

Adjunct Professor (August 2002 – Present)

University of Memphis, University College - Paralegal Studies, Memphis, TN Southwest Tennessee Community College (Fall 2003)

LSAT Prep Instructor (Summer 2001)

University of Memphis Continuing Education, Memphis, TN

Account Manager

Thomson Corp. formerly, Westgroup, New Orleans, LA & Memphis, TN (November 1998 - May 2002)

Judicial Law Clerk

Jackson County Circuit Court, Kansas City, Missouri (January 1998 - November 1998)

Legal Writing Instructor

Temple University School of Law, Philadelphia, PA (August 1997 - December 1998)

**Attorney - Litigation Department** 

Polsinelli Shalton Flanigan Suelthaus (formerly Polsinelli, White, Vardeman & Shalton,) Kansas City, Missouri (August 1995 – August 1997)

#### **EDUCATION**

Juris Doctor, *Dean's Honors*, Washburn University School of Law, Topeka, Kansas B.A. in English, *Summa Cum Laude*, University of Mississippi, Oxford, MS

#### CONTINUING EDUCATION

Completed the following courses and seminars: Ethics in Leadership; Microsoft – Powerpoint & Excel Training; Diversity in the Workplace; Affirmative Action Training; Family Education Rights and Privacy Act; Managing Difficult Employees; Communication Skills in the Workplace; Balancing Work and Life – Stress Management; Planning and Organizing Events with limited funds; Financial Records System Training & Budget Management; Student Information System; Human Resource System; Admission Communication & Exchange System; Candidate Referral System; Admit-M-Records Management training; Contract Negotiation training; Engaging any audience; Classroom management training; Effective teaching strategies; Presentation Skills training; Creative Ways to attract applicants with limited resources; How to run effective training seminar

# PROFESSIONAL ASSOCIATIONS & CIVIC ORGANIZATIONS

American Association of Collegiate Registrars and Admissions Officers (AACRAO)
Court Appointed Special Advocates (CASA) – Board of Directors
Law School Admissions Council (LSAC)
National Bar Association (NBA) – Ben F. Jones Chapter
Memphis Bar Association (MBA)
Kansas & Missouri Bar Member

#### SOFTWARE SKILLS

Microsoft Windows XP, Microsoft Word, Microsoft Excel, WordPerfect Office X3